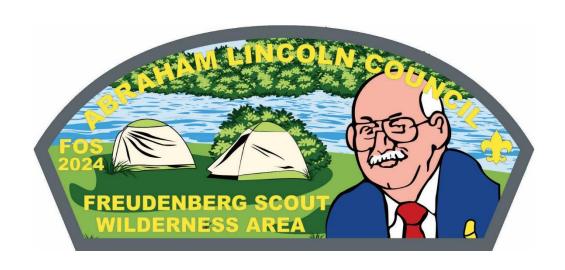
# ABRAHAM LINCOLN COUNCIL Boy Scouts of America

# 2024 FAMILY FRIENDS OF SCOUTING PRESENTATION BOOKLET



# Prepared for Unit Leaders & Presenters for Planning and Conducting Unit Presentations

# District FOS Volunteers/Unit FOS Chairs/Unit Presenters

### Presentation Booklet: Table of Contents

- 1. Family FOS Fact Sheet: For your use to educate yourself and others about FOS (pgs 5-6)
- 2. Unit Presenter Position Description. Unit FOS Chair Position Description (pgs 7-8)
- 3. How to Prepare for Family FOS in Your Unit/Presentation Script and a Step-by-step script for conducting a unit presentation (pgs 9-12)
- 4. Iceberg Analogy: This can be used as part of the presentation to convey the services and support that is sometimes not directly "visible" to Scouting leaders & parents (pg. 14)
- 5. Donor & Unit Recognition Item Descriptions: Thank you items for individuals and units. (pg. 15)
- 6. Sample "Warm Up" and follow-up letter to your unit donors: These are sent by the council 2-3 weeks before and after the unit presentation. (pgs. 16-17)
- 7. Tips on how to increase Family FOS contributions (pg. 18)
- 8. Forms, Presentation sign-up, Unit Award Recognition. (pgs. 19-20)

# Support Materials in the Unit Presentation Packet

- Donor Pledge Cards for your unit
- Return Envelope: For returning pledge cards and donations to the Scout office.
- FOS Ledger Sheet: These include all your historical donors and prospects.
- Current Unit Adult & Youth Roster: For your use in asking everyone to consider a donation.
- Unit Friends of Scouting Informational Brochure

## Support Materials Not in the Packet, but available from your Family FOS Chair or DE

- Council Shoulder Patches will be mailed to every Family level donor (\$144 or \$288 and above).
- other recognitions (License Plate & Flash Drive Key Chain-\$500 or higher, Golf Umbrella -\$1000 and above)
- ALC Friends of Scouting videos; <a href="https://www.alincolnbsa.org/friends-of-scouting">https://www.alincolnbsa.org/friends-of-scouting</a>
- Unit Incentive: Achieve the \$ Goal for the unit and receive FREE cloth rank advancements for your unit from that date on through the remainder of 2024.
- Unit Incentive: Achieve the participation % goal for your unit and receive a FREE weekend tent campsite at any of our ALC Camps (membership as of 6/30/23 \*.60)



# **Abraham Lincoln Council Family Friends of Scouting**

Thank you for your willingness to serve as a District FOS Volunteer, Unit FOS Chair or Unit Presenter. Your involvement will make a difference for the programs Scouts in your unit enjoy. This pamphlet is designed to help you be successful!

**Important Information** 

# District: District Family Chair: Home Phone: Business Phone: e-mail: District Executive: Phone: --mail: www.alincolnbsa.org



# FAMILY FRIENDS OF SCOUTING FACT SHEET

## What is Family Friends of Scouting?

Family Friends of Scouting (FOS) is an annual, presentation conducted by every pack, troop, crew, team, or post between the months of January and April. The Family FOS campaign asks parents and families to consider financially supporting the Scouting program.

# Why is Family FOS important?

The true cost of Scouting is greater than the \$80 registration fee, dues your pack, troop, crew, team or post may require, and the fee charged for camp. Registration fees and camping costs are kept low so all youth can experience the fun and excitement of the Scouting program. Family FOS ensures that quality Scouting can happen for our Scouts by supporting the cost of camp upkeep and expansion, training of adult leaders, advancement record keeping, professional staff guidance, support and more!

# Should every family in my pack, troop, crew, team or post give to FOS?

Every family should be given the opportunity to experience an FOS presentation, learn more about the ways in which FOS benefits the program their child enjoys and consider making a gift dependent on their giving ability.

## But I'm a leader and give my time, why should I support FOS?

As a leader, you've dedicated time and energy to the Scouting program. You've probably also benefited first-hand from the many things that Family FOS helps to make possible; seven quality camps, training for leaders, monthly roundtables, professional support and five service centers with resources. When compared with the cost of many other programs that young people join, Scouting is relatively inexpensive. Your support and participation in the Family FOS program in your unit is critical for its success.

## What benefits does my unit receive?

Other than the benefits mentioned previously (low camping costs, quality camping facilities, etc.), you will receive free weekend tent camping site with 60% family participation and FREE cloth rank advancement for units who meet their family \$ goal.

## How do we conduct a successful Family FOS program?

Follow the presentation preparation and suggested script within this booklet. Use the videos! Setting a presentation date/time/location is the first step! Upon completion of the presentation forward the results to the District Family FOS Chair within **ONE WEEK**.

# How is the goal determined for our unit?

The goal for your unit takes into consideration the following factors: your unit's giving history and what was actually raised last year, the percent of families giving in your district, the average Family FOS gift in your district and the number of families registered in your unit on June 30. Your unit goal should be set fairly and be a motivator. If you have questions, call your district Family FOS Chair.



# Friends of Scouting Position Description Family FOS Presenter

Reports to the Family FOS Chair or Vice Chair

- 1. Enroll as a Friend of Scouting
- 2. Attend Family FOS Presenter Training.
- 3. Communicate with parents and leaders of the upcoming presentation and its importance. Presentation dates should be set anytime between January and April.

Make the presentation and tell the Scouting story using the script to inform parents of:

- a. Benefits of FOS to parents, leaders and youth.
- b. Different giving levels and the appropriate recognition items (Participation gift, Council shoulder strip, other recognition items.)
- c. Need to turn in pledge card on the evening of presentation.
- 4. Organize the pledge cards and donations; record them on the unit ledger sheet. Keep a copy of the completed ledger for the unit. Turn in the pledge cards, donations, and a copy of the unit ledger within one week of the presentation (donors expect their checks to be cashed or their credit cards billed in a timely manner).
- Follow up with families that did not attend the presentation to solicit their gift. Subsequent pledge cards and donations can be sent to the Scout office in the extra follow-up pledge envelope in the FOS packet.

#### **Key Dates**

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October – Dec. 2023	Begin scheduling Family Presentations at District Program Kickoffs	
November 30, 2023	Family Campaign Chair recruited	
December 15, 2023	District Family Chair Training	
October-December	District & Unit Presenters and Unit FOS Chairs recruited	
December 13, 2023	FOS Campaign Training – District Presenters & Unit Chairs	
December 13, 2023	Complete District FOS Kickoff	
December 31, 2023	All Units Scheduled/ Family FOS Campaign Begins	
January - April	Presentations Held	
January 2024	Attend Council FOS Rally	
During February 2024	District Report Meeting	
March 2024	Attend Council FOS Rally	
April 30, 2024	Family Campaign 100% of Goal	
May 2024	District Report Meeting	
June 2024	Attend Council FOS Victory Celebration	



# Friends of Scouting Position Description Unit FOS Chair

Reports to the Pack or Troop Committee Chair.

A leader/parent from the Scouting unit that will conduct a presentation to the parents of the youth in their unit.

- 1) Enroll as a Friend of Scouting.
- 2) Attend FOS training
- 3) Conduct a Presentation to the parents of the youth in your unit, tally results and present appropriate recognition items. **Presentations should occur at Scout meetings between January and April.**
- 4) **Follow up** with all families to ensure they have been contacted. Every parent should be educated on Scouting's resources, facilities and be given the opportunity to know how our council is financed and allowed to support those efforts.
- 5) Submit completed Friends of Scouting packets to Family Chair or Vice Chair.

## **Key Dates**

November 2023	FOS Family Campaign Training for Unit FOS Chairs and District & Unit FOS Presenters		
December 31, 2023	Family FOS Campaign Begins/ All Units Scheduled		
December 2023	District Friends of Scouting Kickoff		
January - April	Family Campaign Completed		
January -April Follow-up with 100% of Families			
June 2024	FOS Victory Celebration		

# PRESENTATION PREPARATION & SUGGESTED SCRIPT

# PREPARATION FOR YOUR FAMILY FOS PROGRAM

#### **General Planning Strategies for Success:**

In order to help streamline the organization, efficiency, and timing of your Family FOS campaign the following strategies have been suggested by Scouting units that have met or exceeded their unit Friends of Scouting goal for several years.

- 1. Have at least one unit leader attend an FOS unit leader/presenter training.
- 2. Plan to conduct the presentation at a Scout unit meeting that historically is highly attended (November or December Pack Meeting, Blue & Gold Banquet, Pinewood Derby Race, Troop Court of Honor, Unit family event, etc.).
- 3. Promote the unit presentation date/time/location in the unit newsletter or email the information to maximize attendance at this event.
- 4. Provide your parents & leaders with a brief, but informative presentation...ask every family to turn-in their pledge card, even if they are unable to donate. (utilize window clings to encourage individuals to submit their pledge card the night of the presentation)
- 5. Inform parents about how the Scouting unit/youth benefit from the support of the council & district.
- 6. Initial packet of unit donations turned-in to either the district Family FOS chair or any Scout office within one week of the presentation.
- 7. Follow-up with all historical donors that did not attend the unit FOS presentation to secure their donation (list of historical donors are in the unit packet).

#### Three Weeks in Advance of the Presentation:

- 1. Inform the parents of the upcoming FOS program through the unit newsletter and email.
- 2. Talk with the unit leader and unit committee to make sure you are the first item on the agenda for the evening, after the flag ceremony and before any other program items.
- 3. Check with the unit leader in advance of the presentation date to make sure that physical arrangements are adequate ... is there a P.A. system? Do you have pens? Many people like to keep gifts private. Do you have envelopes to place the pledge cards in?

- 4. Families that gave last year may have two cards. Pull the card without a giving history and return to Scout office for recycling. Now you have one card per family. Sort by Den or Patrol. Place individual cards in envelopes (if you have them available) labeled for each family.
- 5. Be positive about the benefits that unit and individual donors can receive Gold Unit achievement, Council shoulder strip gift, Participation Gift, engraved brick or paver.

#### The Night of the Presentation:

- 1. Arrive early to set up and greet people as they come in the door. Please ensure you set-up a table with sample recognition items.
- 2. Coach the unit leader to give you a brief, positive, and enthusiastic introduction and close by saying: "This is a program I believe in wholeheartedly. Here is my pledge."

# **FOLLOW-UP**

Check off the names of the parents who have contributed on the enclosed unit membership roster. Audit and record results on the ledger found in packet, leave one copy with unit leader. **Following Up** with families that did not return a card is a key function of the Unit Family Friends of Scouting Chair. This person should personally follow-up with everyone who has not given by:

- 1. Utilizing the list of last year's donors (This list, provided in this packet, is confidential and should be used with guided discretion. Contact them to renew their pledge).
- 2. Visiting with them (best), phone contact (second best). Letters rarely produce results.
- 3. Having den leaders, assistant Scoutmasters, or committee members help in the followup.
- 4. Be sure to send thank you letters to unit leadership.

Emphasize that unit FOS coordinator should **be sure to follow-up with everyone within two weeks of the presentation.** Subsequent donations can be turned in using the extra "FOS Follow-Up Report Envelopes" in the unit packet.

# THE FASTER YOU DO IT, THE MORE QUICKLY YOUR UNIT REACHES ITS GOAL!

The above script and presentation is recommended for use

On the next page is a copy of a script that can be used.

# Abraham Lincoln Council, BSA FAMILY FOS SAMPLE SCRIPT Unit FOS Chair:

(Scouts/leaders begin to pass out the pledge cards)

	,,,,,,	, · · · · · · · · · · · · · ·
name is	In addition to being	's (mom/dad),
I am also the chair	r for our unit's Family Friends of Scouti	ng Campaign. For those of you
who are new to ou	ir (pack/troop/crew), Friends of Scoutin	ig is the one time each year our
<b>Boy Scout Council</b>	I – Abraham Lincon Council - asks Sco	outing families, as well as
•	area, for a direct financial gift to keep the	,
We are fortunate t	o have with us tonight a volunteer from	our community,,
to tell us more abo	out this important opportunity. Before w	e welcome,
I would like to let y	ou know that our (pack/troop/crew) has	s a Friends of Scouting goal of
\$	<del>"</del>	
	al tonight, our (pack/troop/crew) will red	ceive free cloth rank
advancements. Th	nis will really help our unit budget! I end	courage every one of you to
turn in your card to	onight. No matter what the amount, all	gifts are greatly appreciated,
including your time	e and talent to our unit.	
<b>.</b> .	ntroduce	
,		

Good evening. Most of you already know me, but for those of you who may not, my

# FOS presenter:

Thank you for inviting me to make this year's Friends of Scouting presentation. Now, does everyone have a Friends of Scouting brochure like this? (Hold up a sample and make sure if someone doesn't have a brochure they get one.) Today I am here to ask you to join me in supporting Abraham Lincoln Council. I know each year we all spend money to buy uniforms and books at our Scout shops and to pay registration fees for the many activities such as Day Camp, Fall Family Festival, Klondike and other events or some of the programs that take place at our 3 camp properties throughout the 9 counties that make-up the council territory.

Now, a few things to reiterate. The actual cost for Scouting's programs and services, however, is much larger than the sticker price we pay. And the difference is subsidized by Abraham Lincoln Council to ensure Scouting is affordable for all families. The "True" cost of Scouting is just like an "Iceberg". What you see above the water is only about 20% of what Scouting provides to our members. Some of the 20% expenses are those you or your pack or troop may have like Pinewood Derby cars, advancements, uniforms, campouts, books, equipment and awards...just the tip of the iceberg.

The other 80% that isn't visible is what keeps the rest afloat and is just below the waterline! **And like the iceberg, some** costs you may not have been aware of and fall below the waterline include: our service centers, subsidized leader training, professional staff, accident insurance, camperships, maintaining 7 council camps, program

resources, background checks, and support costs to help serve a growing number of atrisk youth, to name a few. Crossroads of America Council will spend approximately \$144 per Scout per year. Currently Abraham Lincon Council serves over 1,300 youth.

**If you look** at your pledge card, you will see by the pie chart that over 90% of the dollars we raise goes directly back to the program!

Like many organizations, we have numerous income sources. The pie chart shows we are funded through eight different income sources. I would like to note, we continue to have a strong partnership with the area United Way's throughout our council. We are one of the programs they choose to support and we are appreciative of their support.

However, United Ways have an increased demand on their budgets and the level of support to Abraham Lincoln Council is now about 1%. In order for Abraham Lincoln Council to continue to maintain camps, deliver quality programs, provide youth and adult leadership training, and keep Scouting affordable to all families, we need your support.

**In your brochure you** will see of copy of the pledge card, along with some of the incentive levels for the Family Friends of Scouting campaign.

- Just for returning your card today you will receive a sticker to display and show that you support Scouting.
- At the \$144 level, you will receive a collector's **2**<sup>nd</sup> **Century** shoulder patch. This year's patch is "Freudenberg Scout Wilderness Area" And if you'd like you can sign up for the remainder of the series by checking the box "Yes, count me in" on the pledge card. Your shoulder patch will be mailed directly to you (point out patch in brochure). If you're interested in prior year shoulder patches, just check that box on your pledge card and you will be contacted by a member of the Abraham Lincoln Council staff.
- At the \$288 level and up, you will receive the "ghosted" shoulder patch
- At the \$500 level and up, you will receive an ALC vanity license plate & Leather Key Chain Flash Drive.
- At the \$1000 level and up, you will receive a ALC golf umbrella.

I would like to ask each of you to join me in making a donation to Scouting tonight. It is not as important how much you give. What is important is you give what you can. Remember, it costs Abraham Lincoln Council approximately \$144 per Scout per year. If you are paying by check tonight, please make checks payable to Abraham Lincoln Council. If you prefer to pay by Mastercard or VISA, get billed at a later time, or break up the payment throughout the year, those are also options. Scan the QR code to donate electronically right now!

Folks, one big task I have today is to collect all of the pledge cards you have in your hands whether you are able to pledge a gift or not. I'm hoping you can help me finish that job. We do have a great team of volunteers standing by who will make phone calls to those we do not receive a card from to make sure everyone has the opportunity to

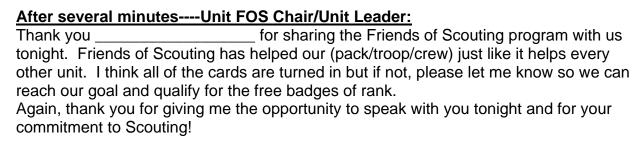
make a gift. Please save them some time, and a phone call, by turning your card in tonight. Also, like me, many of you are probably married and your spouse might not be here tonight. If you feel that you need to talk about the gift amount with your spouse, here is what I would ask you to do---simply put down a pledge that you KNOW your spouse would be comfortable with. When the reminder notice comes, discuss the amount with your spouse and make any adjustment you feel necessary.

In addition, some employers will match employee financial contributions and/or make a donation on behalf of an employee for hours volunteered to the council. On the backside of the brochure is a small sample of some of the local employers that participate in a matching gift program for dollars or volunteer hour program. If your or your spouse's company is not listed, I encourage you to write your companies names on the pledge card, and check with your company to see if they offer one or both of these matching programs.

<u>Please take a few minutes now</u> to fill out the pledge card before we start back up. We will be sending the Scouts around to collect the cards, and issue your window cling signifying your support. We are asking to get back all the cards tonight, to help limit the follow-up needed.

With that I say "Thank you" for everything you are doing for your son and his friends through Scouting and thank you for having me as your guest --- now let's take a few minutes to complete the cards and make your pledge. I will report the totals later in the program.

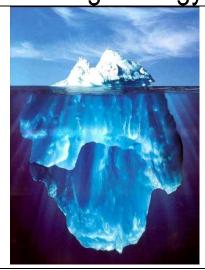
(CRITICAL – silence as the cards are completed; if possible, have the unit leader turn their cards in first. Proceed to collect all cards)



# THE "TRUE" COST OF SCOUTING

"The Iceberg Analogy"

What you see above the water is only about 20% of what Scouting provides to our members



Books, Uniforms,
Scout Life,
Equipment,
Registration,
Activity Fees,
Meeting Place
Costs, etc.

# But there is a whole lot more below the waterline!

#### Volunteer and Staff Training

Training for more than 1,000 volunteer leaders every year

#### Insurance

General liability and unit accident insurance to protect our volunteers, youth, staff, and property

# Reference publications and

#### resources

Everything from program planning kits, calendars and camping guidebooks

#### **Camp Promotion**

For Camp Bunn, Camp Illinek and Freudenberg Scout Wilderness Area

#### **Camp Equipment**

Tents, cooking equipment, COPE and Climbing, pumps, personal water crafts, canoes, equipment replacement and repair

#### Recognitions

For leaders who attend training, volunteer for special projects, and help out in many roles throughout Scouting

#### **Professional Staff**

Our full-time staff who work with volunteers to organize new units, manage fund raising, conduct trainings, work with membership recruitment, provide counseling and advice for your district, our camps and programs

#### **Support Staff**

For registration, typing publications, and program support

#### Administrative Needs

Postage, computers, and link-up to National Computer System, copy machines, folding machines, and printing

#### **Friendly Camp Caretakers**

To keep our beautiful camps up to national standards

#### **Service Center**

Utilities, insurance, repairs and care for our headquarters

#### **Charter Fees**

For every Scouting youth, leader, and unit

#### **Audio Visual Supplies**

Used in training, camp promotion, activities and much more

#### **Postage**

Mailings to leaders, parents, and youth members

#### Newsletter

Our newsletter so you know what is going on in Scouting

#### **Unit Program Calendar**

And many other items provided to help you plan your weekly program

#### **Council Website**

Go online www.alincolnbsa.org

# 2024 FOS Donor Recognition For Family Campaign

# **Eagle**

Individual donors of \$1000 or more are members of the council's Eagle Patrol and receive an ALC Golf Umbrella as well as all other recognition items with this year's campaign.



# **Arrow of Light**

Individual donors of \$500 or more are members of the council's Arrow of Light and receive a 16gb Leather Key Chain Flash Drive as well as ALC vanity license plate for their gift.





# **FOS Council Shoulder Patches:**

To be mailed to every person contributing \$144 or \$288 and above who returns a signed pledge card at your presentation.



# **FOS Support Scouting Window Cling:**

To be given to every scout of a family that turns in a pledge card with an FOS gift that evening.

## SAMPLE "WARM-UP" LETTER TO UNIT DONORS

Date

Dear Scouting Parent,

We hope that you and your family will be able to join us at our next Scouting activity scheduled for [Date, Time, and Location]. We are very proud of all of the youths achievements and extremely appreciative of all the parental involvement.

During the program, we will briefly discuss the annual Friends of Scouting (FOS) campaign which helps underwrite the cost of Scouting for all involved.

Each year, our Scout unit is asked to support Scouting. The Abraham Lincoln Council which serves more than 1,300 young people from 9 Central Illinois counties including our neighborhood, provides numerous benefits to all of our boys and adult volunteers. A few of these benefits include:

- Best camps, activities, and programs in the country
- Professional guidance and support who mobilize volunteers in our immediate area who work with children.
- Training for adult leaders
- Supplemental accident insurance for all registered youth and adults
- Primary liability insurance for all registered volunteers
- Special supplementary activities like Scout night with the Jr. Blues

Friends of Scouting provides these benefits and many more to our children as well as numerous at-risk youth throughout our council. Our goal for FOS this year is \_\_\_\_\_. In past years, parents have contributed gifts ranging from \$35 to \$1,000 each. The Scouting organization annually spends in excess of \$144 per youth while the national registration fee is only \$80. Compared to most activities like basketball, hockey and even piano lessons, Scouting is a great investment. During the program, you will receive a brochure and pledge card and we hope you will consider a gift and will turn in your pledge card that night. Please remember that *any and every gift* is greatly appreciated. Thank you.

Sincerely
[Name]



## SAMPLE FOLLOW-UP LETTER

Dear Scout Supporter:

At a recent Scouting meeting, a Friends of Scouting presentation was conducted at the Pack or Troop in which your family has been involved. The goal of this annual program is to educate the parents of our Scouts on the wonderful facilities and programs available to them as members of the Abraham Lincoln Council. In addition, an opportunity to financially support these programs is offered to the parents. As a parent of a child in Scouting, we are hoping that you will help us raise the necessary funds to ensure quality programs for the families we serve.

Since we apparently missed you at your unit's presentation, I wanted to tell you personally that ongoing support is needed to continue the programs that assist the community, the unit and our youth through the Scouting program. Your contribution allows the council to provide council service centers, great camping facilities, program helps, council and district events, insurance, leader training opportunities, and a staff of professionals to assist our leaders. The enclosed brochure more fully explains where the funds come from and how that money is being used to support our programs and units.

Please take a moment to look over this brochure, complete your pledge card if you still believe in our values-laden programs, and return in the enclosed envelope. Our goal is to personally follow-up with all of our past donors. A prompt reply will allow our volunteers to focus on past donors that have not responded to this notification. It costs approximately \$144 a year to support a youth in the Abraham Lincoln Council. You may want to consider underwriting the cost of 1, 2 or even more youth.

I hope that you will be able to join me, and thousands of other concerned parents, by making an investment in the lives of young people in our area.

Yours in Scouting,

Name Friends of Scouting Chair

# **How to increase Family FOS contributions**

- 1. Premise if someone were to ask you to financially support a cause; what would be the first thought that enters your mind? Answer: How much?
- 2. Have key unit leader, (Cubmaster, Scoutmaster, Committee Chair, ?) insert a personal note in each brochure such as:
  - a. Sandy, your friendship is deeply appreciated. I hope you will join me in this campaign and consider a \$50 pledge. Sincerely, (prior was \$0)
  - b. Bob, thank you for giving consideration for a pledge of \$750. Your leadership with our Pinewood Derby is really appreciated. Joe Cubmaster (prior was \$500)
  - c. Mike, you are doing a great job as Den Leader. I hope you will join me and support this cause with a \$200 pledge. (prior was \$100)
  - d. Tracy, your behind the scenes work is deeply appreciated by our Pack. Please give consideration to a pledge of \$300...\$25 a month for 12 months. (prior was \$50)
  - e. Doug, knowing you have a crazy schedule, I appreciate the time you spend with us and hope you give consideration to a \$300 pledge for this important campaign. (prior was \$0.00)
  - f. Debbie, your enthusiasm for Scouting is admired. I hope you will consider a \$200 pledge payable during 2013. (prior was \$100)
- 3. Distribute FOS brochures/pledge cards with personal note just before video begins. Have unit leader, Senior Patrol Leader or someone who knows the families distribute cards. Cards in envelopes are an effective technique.
- 4. Follow the plan, use the script if need be.
- 5. Collect all cards even if \$0 is pledged.
- 6. Follow-up with parents not in attendance. Personal contact, phone call is best. Letters are not as effective.

# FRIENDS OF SCOUTING CAMPAIGN FAMILY ENROLLMENT SIGN-UP SHEET

Unit #		District:			
Dear Scouter:					
conducted annually available activities. Value parents the opportulation where parents are in The presentation us consider setting an	to educate parents of We will also share with nity to provide support a attendance. At this sually happens at a Peregraphy of the presentation darks.	on Council resources, camping parents information about how or t. This happens during the early time a presentation is given that ack Meeting, Court of Honor, or	Friends of Scouting Campaign is facilities, training programs and ur Council is financed and provide part of the year at a unit meeting t covers the benefits of Scouting. If other appropriate time. Please aign. Our "pacesetter" units are pace" for our campaign.		
WE WOULD LIKE OUR FRIENDS OF SCOUTING PRESENTATION ON:					
January	February	(CIRCLE ONE) March	April		
Date	1	Time	Place		
Scheduled Prograi	m (Court of Honor, Bl	lue & Gold Banquet, etc.)			
OUR UNIT FOS CH	AIR/CONTACT PERS	SON IS:			
Name:					
Address:					
City/Zip:					
Phone (include area code):					
E-mail address:					
2) Turn in at Round	table to our District Fa	DateDate	utive		
FOR DISTRICT USE:					
Presenter assig	ned		_		